## WAYS TO REDUCE POSTAGE CHARGES

Below is a list of "one to one" postal charges that may be considered as ways to reduce mailing costs. <u>Not included</u>, are processing steps, paper weighs and other factors, such as folding, tabbing, and access to address data files that may be required to gain the savings.

## **Examples**

One ounce F/C letter to F/C Presorted letter	.037 to .278
One ounce F/C Presorted letter converted to a Post Card	.278 to .176
One ounce "Flat", 9x12 envelope, converted into F/C Presorted letter	.049 to .278
First Class Presorted letter converted to *Presort Standard letter  *USPS stipulates, "Matter that has the character of actual and personal correspondence <u>must</u> be mailed as First Class" DMM E100 1.4 (Domestic Mail Manual)	.278 to .190

- Presort Standard mail is a lower mail classification, not bound to the same delivery and return standards as First Class mail.
- Recommend that all newsletters (general information) be mailed at Presort Standard mail rates.
- A mailing review would be recommended to determine if a particular mailing could qualify for possible cost benefit

## **Converting a Letter into a Self-mailer**

Depending on the mail classification, when converting a letter into a self-mailer, savings may only be gained by eliminating the cost of envelopes, inserting and storage charges. It's recommended when considering a self-mailer, a heavier bond of paper be used to assist with processing and deliverability.